

Seller's Inspection Program

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Benefits



Easier negotiations.



Seller Inspections will minimize contracts that are "blown away" by surprise defects. Saving countless time and money for the agents.



Seller have time to get bids on repairs which will save Money!





Knowing The Issues

- Allows the agent and the seller to discuss what items should be fixed and what should not to ensure timely sale of the property.
- It will be full disclosure protection for the seller and agent
- It will substantiate your listing price or may convince a Seller to rethink the asking price.

How To Convince Your Clients

- Explain that the future buyer will bring a home inspector that will find the defects and leave them with little time to fix or negotiate needed repairs. This will most likely result in inflated estimates and cause renegotiation or anxiety.
- Explain that the report will be viewable on the internet attached to their listing with you. This will help sell the home more efficiently, increase interest and will stand out among other listings.
- Above all, a seller's inspection is a great way to fully disclose the property and will protect the seller.



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